

## Collect Engage Change

### RCM-Billing-EMR-Revenue Recovery

Our platform provides a complete revenue cycle transformation for your practice. The financial management On-Line Navigation system will reduce the hours required to process manual posting to billing systems, denial processing days, manual keying of transactions and time required in balancing. On-line Navigation System allows the provider to view any electronic document with a single touch. Great references, functionality and ability to turn the paper processing in less than 24 hours allows us to be the fastest growing healthcare revenue cycle services company in the United States. We offer a complete line of EMR & practice management solutions to meet the needs of specialized practices. Whether you focus on physical therapy, rheumatology, pediatric and long-term physical therapy, behavioral and mental health, pain management, or bariatrics, you'll find our systems extremely helpful.

- Enhanced revenue cycle management, providers, TPAs and payers
- Increase the speed, accuracy and efficiencies related to the revenue cycle, resulting in more timely payments (reduced A/R) and increased revenues
- Reduce claim rejections and resubmissions associated with improved claim processing
- Collecting patient outcomes information
- Provide all essential reconciliations associated with the claims and payments lifecycles
- **Extend an extensive workflow process for handling claims and payment exceptions**
- Revenue recovery

Provides sophisticated and standardized technology for hospitals to IDENTIFY and RESOLVE ongoing billing issues by payer. The primary opportunity lies in Hospital Outpatient (AMBULATORY CARE) billing. Health systems can RECOVER REVENUE that is lost due to billing complexities with Hamlet's technology. With an average achievement rate of 3% to 8% recovery of misplaced sequence codes and Pharmaceutical quantity errors for reimbursement, this can typically equate to millions of dollars in lost revenue to the hospital system we are working with.

### WHY HEALTHCARE REVENUE CYCLE MANAGEMENT IS IMPORTANT

For some healthcare centers, the responsibilities of Revenue Cycle Management (RCM) can become overwhelming and conflict with other office duties (managing employees, keeping up with government programs and other administrative tasks). Managing the revenue cycle includes compliance in ensuring complete and accurate billing processes and A/R follow up procedures are followed.

In order to achieve compliance healthcare providers must employ software technology and a centralized billing/coding system. Incorporating revenue cycle management processes as part of an overall business strategy often results in improved reimbursement, accurate billing compliance and great clinical outcomes.

**Having a revenue cycle management partner can help healthcare organizations operate more efficiently, and in turn provide greater medical services to those who need it the most.**

Lost revenue and poor compliance go hand in hand. They infiltrate a home health care agency together.

Managing revenue cycle means improving compliance as much as it means ensuring complete and accurate billing processes and A/R follow up procedures. Quality Revenue Cycle Management (RCM) processes are required today more than ever.

## Revenue



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